

Save 15% or More on Business Expenses

Serving as a Trusted Procurement Advisor for Over 15 Years



WHO We are an award-winning Group Purchasing Organization and Consulting Company

WHAT We help large companies save money in hard-to-reach categories

WHEN Founded in 2006

HOW We use data analysis to identify double-digit savings opportunities

WHY We do not charge a fee and it takes minimal client resources



STATS & FACTS

- 400+ Members
- 15 Supplier Contracts
- \$850M+ Spend Managed
- 15% Average Savings
- National Coverage
- International Options
- Billions of transactions analyzed



Here's what our clients are saying about us...

Charles River Laboratories



"CenterPoint group [is] extremely instrumental with regard to the facilitation of a very complex and dynamic indirect spend... their number crunching, spend analysis and reporting capabilities are invaluable services."

Kristine Gagne, Senior Buyer

DOW Chemical



"We have utilized CenterPoint to help us [with] our Office Supplies... improve our overall contract, find additional savings for this commodity, and build on our existing good relationships."

Janice Smith, Strategic Sourcing Leader

AmeriHealth Caritas



"We receive diverse product offerings, next level customer service, innovative solutions and a rewarding partnership. CenterPoint's buying power for large ticket items like paper and toner has helped us reduce significant costs in this area."

Ron Baldwin, Director of Supplier Management

CenterPoint Solutions

MRO TURNKEY CONTRACTS

+15% - 35% Savings



Office Supplies



Industrial Supplies



Janitorial Products



Safety & PPE



Packaging Products



Supplier Diversity

**Office
DEPOT**

Staples

MSC

GRAINGER

**WHO BUT
W.B.MASON**

Lyreco

G&T GRAND&TOY

**PREMIER
PACKAGING**

SERVICES CONTRACTS

+10% - 20% Savings



Cell Phone



Uniform Services



Recycling & Waste Management



Temporary Labor



Employee Benefits and Insurance



Energy Expense Management

**verizon
wireless**

AT&T

CINTAS
READY FOR THE WORKDAY

UniFirst

**REPUBLIC
SERVICES**

ManpowerGroup

JKJ johnson
kendall
johnson

The Key Benefits

Our mission is to function as a trusted advisor and create superior value for our clients.

- 1. REALIZE SAVINGS**
Immediate Cost Reduction. Implement in less than thirty days
- 2. NO SIGN-UP FEE**
In addition to having no membership fees we also eliminate any sign-up fees as well
- 3. REPORTING & VISIBILITY**
Receive comprehensive reporting that provides complete spend transparency and solutions
- 4. EXPERT RESOURCES**
Senior Representatives and Senior Account Managers provide quality experience and support to our clients
- 5. ONGOING OVERSIGHT**
We analyze spending patterns and market intelligence to identify savings opportunities and best-in-class progress year over year

CASE STUDY:



INDUSTRY
Manufacturing



REVENUE
\$2.3 Billion



EMPLOYEE COUNT
7,000



TOTAL SAVINGS
Over \$1 Million

Phase I: First 30 Days

MRO SUPPLIES



CELL PHONES



OFFICE SUPPLIES



Easy Wins:

- Leveraged CenterPoint's Pre-Negotiated contracts with incumbent suppliers
- Implemented new pricing within 30 days of signature
- Measurable savings on Day 1 of program implementation

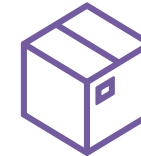
PHASE I SAVINGS **\$295,000**

Phase II: 90 Days

RECYCLING & WASTE



SMALL PARCEL



TEMP LABOR



Large Spend:

- Analyzed large and complex data sets consolidate spend to one of our preferred partners
- Utilize CenterPoint leverage programs to deliver savings and tailor for client-centric needs
- Double-Digit Savings Percentage

PHASE II SAVINGS **\$745,000**